





# MESSAGE FROM THE CEO

The ARF's Workforce Initiative for Diversity and Excellence launched in 2020 with the goal of diversifying the pipeline of professionals entering the marketing research, analytics, media and advertising field. WIDE funds scholarships, matches students with mentors, internship opportunities and prospective employers, all while connecting them to the amazing variety of challenges and problems that make our work so interesting and satisfying.

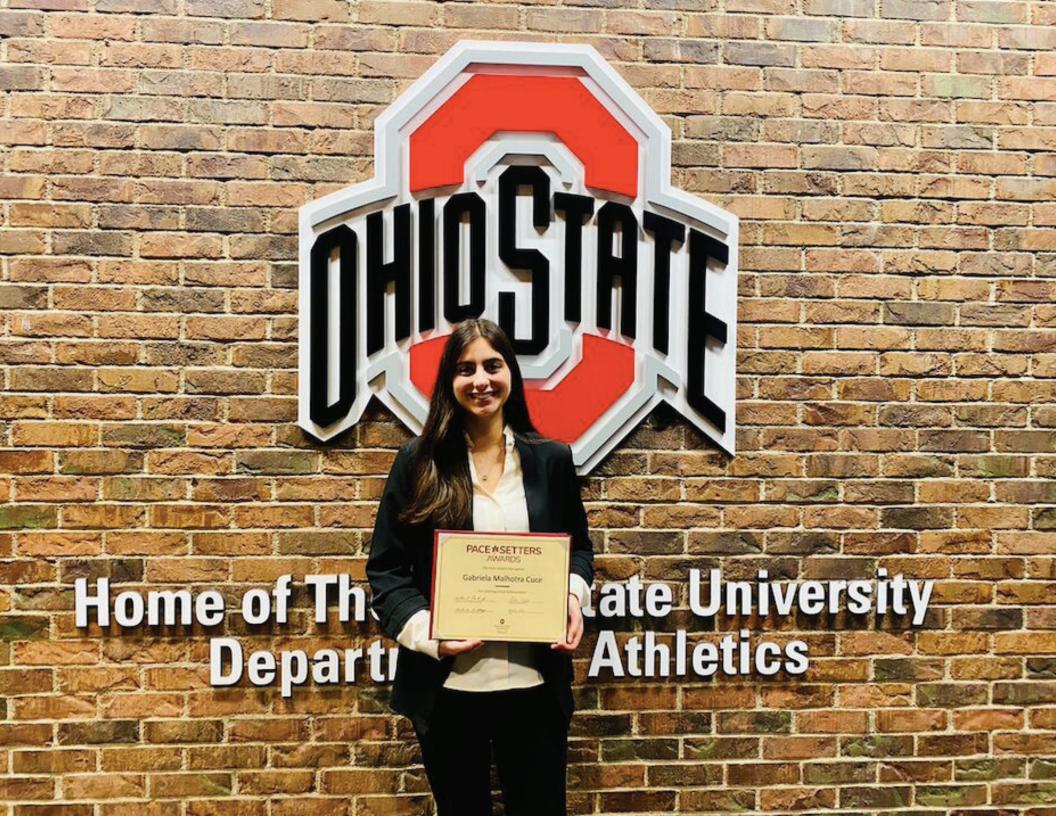
Since its inception, we have raised over \$1.7 million to fund scholarships and career preparation programs for promising juniors and seniors who are at risk because they are from economically-disadvantaged sectors of the population. Many are junior college transfers who don't qualify for other financial aid; many are first-generation college attendees still helping to support their families of origin. Some come from rural poverty, some from recent immigrants, some are descendants of slaves. All deserve a fair chance at upward mobility and the dignity that comes with success in a competitive but fair workplace.

ARF WIDE provides backing and introduces them to our greatest ARF asset – our network of 400 member companies covering all sectors of the advertising, media and marketing research field. WIDE graduates have gone on to take jobs at ARF member companies across the country. I want to thank all of our corporate and individual donors, our volunteer coaches and mentors, our board and our university partners for their ongoing support. I look forward to continuing the work of WIDE and seeing our bright scholars take on the world of advertising and marketing research.

Thank you!

Scott McDonald, Ph.D.

CEO & President, ARF





### **EXECUTIVE SUMMARY**

More diverse research and analytics functions can better thrive as the "voice of the consumer" in a world where populations are increasingly diverse. The "E" in WIDE is for "excellence." Your support improves the collective excellence of our industry's work - it is not just the right thing to do, but supporting WIDE is the smart, critical business decision to make as well.

As a holistic career preparation program, our goal is to identify, support, inform and prepare some of the brightest college students to be excited, industry-ready candidates for internships and entry-level jobs. In my first year with WIDE we evaluated our programs and processes, identified what has been most impactful, focused on being more efficient and effective and have now begun scaling WIDE so we can better meet the hiring needs for the industry. I am happy to report that the cohort beginning in fall of 2024 will be our largest ever, including for the first time students in research and analytics masters programs – and the quality of these candidates is spectacular!

None of this would be possible without your contributions. Going forward we need the industry to increase corporate and individual donations, grow the number of volunteers, and expand partnerships with Talent Acquisition departments for internship and entry-level job placement. I look forward to working together to continue building the most industry-ready pool of diverse candidates available to meet your hiring needs.

With Gratitude,

Tom Lynch

Director of Programs and Development, ARF WIDE

# ARF CHARITABLE FOUNDATION BOARD MEMBERS (2023-2024)



**Moneesha Banerjee** *Executive Vice President*Ipsos North America



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Nielsen; President and Executive
Director, Grantmaking Nielsen
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Kristin Branch
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University of Wisconsin – Madison,
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**Louis Jones** *Media & Marketing Consultant* 



**Scott McDonald, Ph.D.** *CEO & President*ARF



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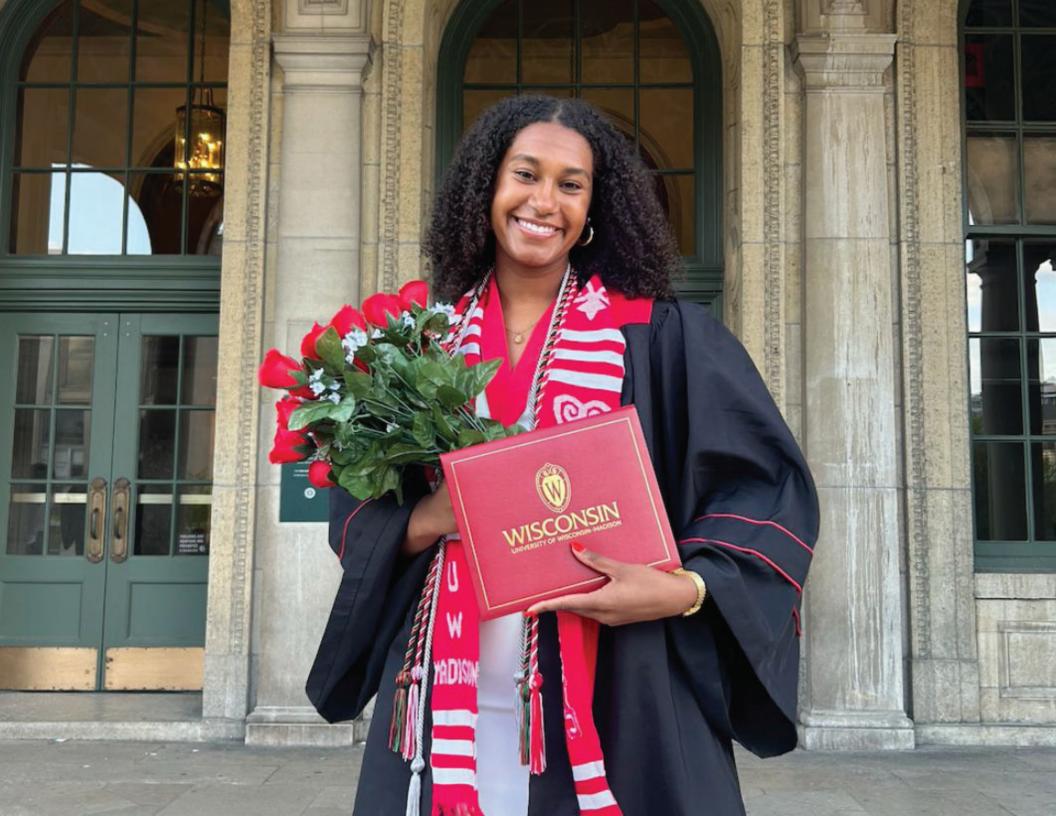
Foundation Endowed Chair of Data

Analytics and Professor of Marketing &

Data Analytics

Soderquist College of Business |

John Brown University



### MISSION STATEMENT

The ARF Charitable Foundation's Mission is: "To improve the diversity and excellence of the marketing research and data analytics workforce of the future." ARF WIDE — the Workforce Initiative for Diversity and Excellence — is a major step toward fulfilling that mission.

### WIDE GOALS

In conjunction with leading state universities, identify highly talented, underrepresented college juniors and first year masters students who are passionate about going to work in our industry and studying a major that will prepare them for our industry.

Support, inform, encourage and prepare WIDE Scholars to be the most industry-ready internship and entry-level candidates they can interview.

Partner with industry HR and Talent Acquisition departments to expand and improve their candidate pool and help them achieve their hiring goals by giving them first access to WIDE scholars.

Become recognized as a program that is having a major positive impact on our industry and beyond by creating a more equitable and representative workforce.

#HIRED

SEAN WONG, SENIOR RESEARCH ANALYST @ IPSOS

SIEANN CHESNEY, ACCOUNT MANAGER ASSOCIATE @ GOOGLE

KATELYN RINE, RESEARCH ANALYST @ HALLMARK MEDIA

### WIDE PROGRAMS

WIDE is a holistic career-preparation program. Unlike intensive summer fellowships, WIDE is a persistent two-year program that helps juniors and first year masters students transition into a career. The programs address barriers to success that exist for many WIDE scholars while helping them become the most industry-ready internship and entry-level job candidates available to companies in our industry.

Through these programs, WIDE scholars are among the most supported and best prepared candidates that companies in our industry can interview for internships and entry-level positions.

### Mentorship

Scholars are paired with an industry mentor to guide them, answer questions, help prepare for interviews, make introductions and welcome them to the professional network that is often more difficult for underrepresented students to access.

#### **Career Labs**

Career Labs help our scholars understand the best career path for their talents and interests. Partner companies in each field introduce the different career paths available. explain typical work done, share current examples and answer questions.

### **ARF Events**

Access to ARF events and conferences provides WIDE scholars with real-world venues to learn about and stay abreast of the best and latest research, methods and approaches used in our industry.

# Internships

We foster the connection between Talent Acquisition departments and our well-prepared scholars to facilitate interviews and internship opportunities.

# **Entry-Level Jobs**

Through the same partnerships that provide equal access to internships, we work to provide access to entry-level job opportunities for WIDE scholars.

# **Scholarships**

We work with our partner universities to identify accepted WIDE scholars who are most in need of financial aid. We then provide up to \$10,000 to those scholars.

#HIRED

ABENAA BOAKYE, GLOBAL MARKETPLACE INSIGHTS, MARKETING STRATEGY & INSIGHTS ANALYST @ LEVI STRAUSS & CO.

# IMPACT NUMBERS

# Number of Scholars

20
10
19
16
42



# WIDE SCHOLAR AND PROGRAM DATA

Percent of juniors entering program who have graduated:

100%

Percent who took internships in data, analytics, research in marketing-related fields:

86%

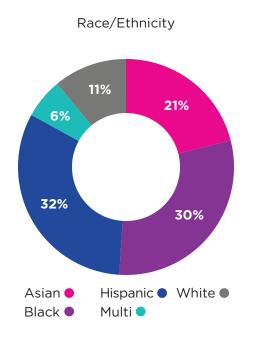
Percent who took jobs in data, analytics, research in marketingrelated fields:

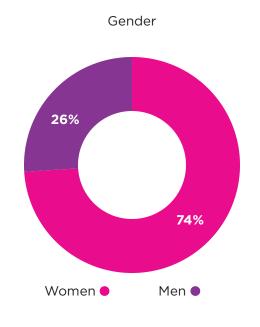
**72%** 

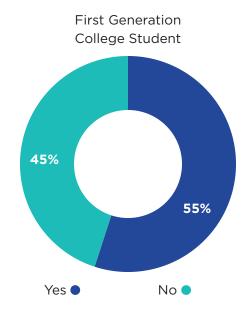
Percent of WIDE Scholars that would recommend the program to peers:

100%

# BREAKDOWN OF DEMOGRAPHICS







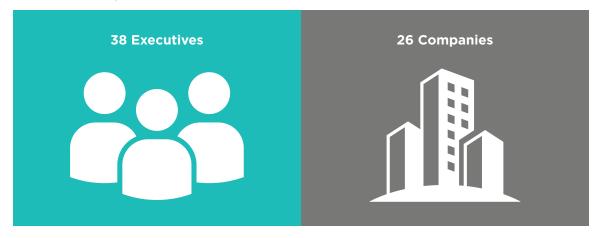
# INDIVIDUAL AND CORPORATE VOLUNTEERING

# **Industry Mentors**



71 marketing and advertising professionals from 52 different companies have committed to spending at least one hour/month for two years, mentoring and supporting WIDE Scholars.

# Career/Learning Labs









### **VOLUNTEERS**

Thank you to all who generously volunteer their time to improve the lives of so many and improve the quality of our industry's work and work environments.

#### **Individuals**

Alexandra Schorr Aliza Weschler Amy Carton Amy Laine Andrew Diskin Anna Cooke Anna Estliund Annette Malave Anthony Key Anthony O' Neill Barb Murrer Barbara Singer Bill Harvey Bruna Isensee Carrie Paterson Reed Charles Cantu

Charles Cantu

Cheukai (Cho - kai) Makari Christina Karsanidi

Claudia Chang
Colin Touhey
Danielle Pickett
Danielle Zito
Danny Gardner
Danti Chen

Deborah Campbell Edwin Roman Edwin Wong

David Sogn

Elif Ackyali

Elizabeth Espinosa
Emmanuel Probst
Fatima Chaudhry
Felicity Stevens
Flora Kelly
Gabrielle Gibbs
Glenn Singleton
Gwangmin Kim
Hannah Fitton
Hannah Stone
Heather Anvik
Howard Shimmel

Jackie Day

Jasmine Clennon

Jason DaWayne Smith Jenifer Gaitan

Jenifer Gaitan
Jillian Rice
Joe Lahr
John Lorenzini
John Tolson
Jonathon Farb
Jordan Kilgren
Jorge Ruiz
Jorie McLeod

Jov Joseph

Juliet Centino

Kai Tu

Katie Conover
Keith Mounsey
Kelsey Hanlon
Kenetta Bailey
Kimberly Rose Clark

Kristin McCloud Kumar Sabapathy LaToya Christian

Louis Jones Maddie Umalie Madison Cameron Malcolm Stewart

Manuel Garcia Margaret Gorman

Maris Cohen Marjorie Reedy Matt McNamara

Matt Voda

Melanie Mueller Michael Marcus Michele Donati Mihir Bhatt Nancy Parrott Nicole Cooper Nicole Hayes

Oliver Marquis Olympia Wundrock Pedr Howard
Pratyush Kulwal
Rachel Boakye

Rachel Bonsignore

Rony Castor Sean Eagan Sean Wong Sharon Sperling

Sharona Sankar-King

Sophie MacIntyre Star Kalatzan Stephanie Scalice Steve Withers Sukurat Giwa Teias Vemparala

Tony D'Andrea
Trixie Ferguson Gray

TS Kelly

V. Trixie Ferguson Gray

Victoria Drake

Yasmine Laasraoui

# #HIRED CHELSEA WELLS, ASSOCIATE BRAND MANAGER @ FERRERO

#### **Companies**

A + E Networks

T&TA

Bain & Co

Carat

Colgate-Palmolive

Comscore

COO

Courageous Conversation

Discovery Disney

Diversified Investments at

Spark Foundry Drink Body Armor

Dynata **FSPN** 

**Estee Lauder Companies** 

Gamut Media General Mills

GfK

GlaxoSmithKline Goldman Sachs

Goodby Silverstein & Partners

Google Group M GSK Haleon

IBM

iHeartMedia

Initiative **Ipsos** 

Janus Strategy

Kantar

Levi Strauss & Co.

LinkedIn Listen First Merck & Co.

Meta Microsoft **NC Solutions** Nestle Purina

Nielsen Ogilvy OptiMine Penguin Randsom House

Proctor & Gamble Publicis Media **PVH CORP** 

Pernod Ricard

Reset Digital RMT Research Measurement

Roku

Samsung Ads Snapchat Spotify Target

**Technologies** 

Terri & Sandy The Newsetter TikTok

Tvision Uber Univision **VCCP** Media

Verizon Viacom VMLY&R

WarnerMedia Weber Shandwick Westwood One

Whirlpool Wizer

"BFING PART OF A PROGRAM LIKE THIS MAKES ME PROUD OF MYSELF AND MY **ACCOMPLISHMENTS, BUT IT ALSO MAKES** ME EXCITED FOR FUTURE STUDENTS INTERESTED IN WORKING IN ADVERTISING AND RESEARCH "

# **DONORS**

Thank you to the many corporations and individuals who have donated generously. Together, we have raised \$1.7 million dollars since the launch of the program.

### **2024 Corporate Donors**



























### **Previous Corporate Donors**

























#HIRED GABRIEL GREENING, RETAIL VENDOR MANAGER @ AMAZON

#### **Individual Donors**

Abhilasha Mehta Abigail Hollister Adam Harris Alexis Anderson Allison Reddinaton Andrea Johnson Andrew Fisher Barbara Delfyett Hester Barbara Murrer Beth Rockwood Bill Livek Brian Cooper Britta Cleveland Bronthie Gonzalez Carol Malinky Carrie Patterson Chris Fosdick Christopher Fosdick Cole Strain Colleen Fahey Rush Daniel Rajaiah Danny Gardner **David Marans** Debbie Brandwene Deborah Martin Diana Cagle Edward M Prince Jr Elena Roldan Elizabeth Tarpinian

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Shankar Ram

Shari Sternbach Sheona Bello Stephan Gans Stephen Raymond DiMarco Steven Millman Teresa Edleston Terra Leonetti Thomas M. Higgins Tim O'Brien Tim Perzyk **Todd Steiner** Tracy Budnik Tyler Snouffer Valerie Ferguson Vita Harris

# UNIVERSITY AND SCHOLAR RECOGNITION

#### **Partner Universities**













#### **Scholars**

Baruch College, CUNY

Jiawen Zheng

Katellyn Ahuatl

Katherine Quach

Lia Sanchez

Mia Romero

Sieann Chesney

Taodhid Shadat

The University of California,

Berkeley

Binh Nguyen

Cheukai (Cho - kai) Makari

Genice Wong

Jaime Mendoza Ramos

**Javier Solis** 

Jazmine Anderson

Leia Gatahoun

Lez'li Waller

Priscilla Mendoza

Richelle Valdez

Victoria Balla

Viviana Nunez

Zachary Dahlman

Abigail Peterson

Antoinette Croce

John Jay College of Criminal

Justice, CUNY

Asma Mothana

Clarismar Peralta

Emily Mei

**Emmanuel Maina** 

Enzo Sangio

Fatima Moien

Ibrahim Faruquee

Juan Gonzalez

Jubelkis Diaz

Lamarana Diallo

Lisimel Mateo De La Cruz

Saksham Sharma

Sean Wong

Alissa Rose Gonzalez

The Ohio State University

**Brandon Bowles** 

Caronique Campbell

Caylie Cyrus

Cecilia Silvestri

**Endia White** 

Gabriel Greening

Gabriela Cuce

Katelyn Rine

Kennedy Wilkinson Lauren Pickett 9 (1

Semester)

Madison J. Miranda

Rachel Boakve

Vincent Ocran

University of Wisconsin

Madison

Alana Walker

Chelsea Wells

Chuechee (Aaron) Her

Grace Colvin

Jesús Villa

Kaydee Silva

LaToya Wilson

Morgan Sutter

Nicholas Mesias

Olivia Asare

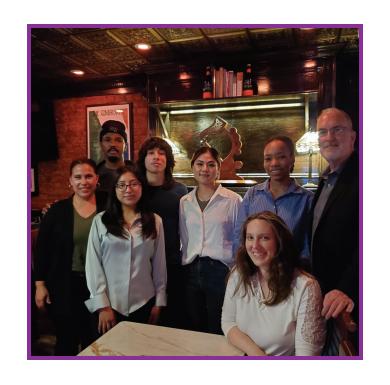
Olympia Wundrock

Ozzy Ramirez

Tina Joe

Valerie Magana

Vianey Arreola









"WIDE ALLOWS STUDENTS LIKE ME, FROM NON-TRADITIONAL BACKGROUNDS, PEOPLE

OF COLOR, LOW INCOME AND FIRST GENERATION
STUDENTS TO BE ABLE TO TAP INTO THIS INDUSTRY AND
KNOW THAT WE'RE ALSO WELCOME BECAUSE WE HAVE
A LOT TO OFFER AND ARE SO DRIVEN."



